

AI strategy & roadmapping

Know where AI actually pays before you buy anything.



BEST FIT Before you buy anything	ANCHOR LENGTH 6 weeks	WAY IN Free Readiness Scorecard	STARTS WITH Shadow Scanner
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01 THE PROBLEM

Most AI plans start from a vendor demo or a board question, and are built on the approved-tools list rather than what is actually running. Pilots then stall on data, risk, cost or unclear value.

02 WHERE IT LIVES

AI STACK	DELIVERY STAGE
Applications	Design & assess
Delivery & lifecycle	Implement
Models	Enable
Orchestration & runtime	Monitor
Data platform	
Infrastructure	Iterate

03 METHODOLOGY

Inventory → Score → Sequence

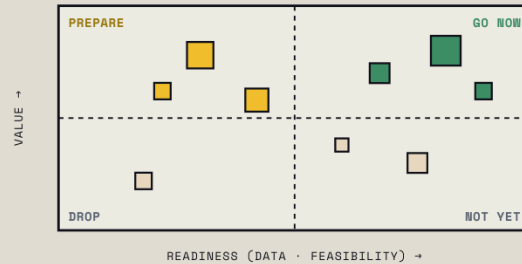
- 1 Inventory**
Shadow Scanner and interviews show what is really in use, by which teams.
- 2 Discover**
Two workshops turn scan findings and business pain into a long list.
- 3 Test**
Each shortlisted idea gets an owner, an access check, a data sample and a rights check.
- 4 Score & sequence**
Value, feasibility and data readiness scored; risk as a pass/fail gate; decisions dated.

04 HOW WE DO IT · THE 808 REPORT

808 Opportunity Grid

Every candidate plotted by value against readiness.
The quadrant decides the call: go now, prepare, not yet or drop. Dot size is the cost to run at real volume.

SAMPLE · FICTIONAL DEMO COMPANY · NOT
CLIENT DATA



05 THE ENGAGEMENT

1.1 ENTRY AI Readiness Scorecard Free assessment AVAILABLE	1.2 ANCHOR ENGAGEMENT AI Opportunity Map Fixed-fee engagement · 6 weeks · 5 workshops PLANNED	1.3 ANCHOR ENGAGEMENT Board Briefing Pack Fixed-fee add-on PLANNED	1.4 CONTINUING Quarterly Roadmap Review Retainer PLANNED
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06 THE OUTCOME

- A sequenced roadmap of decision points across 6–18 months
- A scored register of every use case, with named owners
- Build, buy or leave positions, with vendor viability checked

MEASURED BY

Posture score at kickoff, re-measured each quarter

THE TRADE-OFF

Starting from an inventory takes longer than starting from a shortlist. Some of your ideas will come back as "not yet".