



Implementation & integration

From pilot to production, without a rebuild each time you switch.

BEST FIT Pilot to production	ANCHOR LENGTH 4–8 weeks	WAY IN Integration architecture review	STARTS WITH Shadow Scanner
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01 THE PROBLEM

Pilots stall at the integration boundary: identity, data and monitoring turn out to be the real project. Build against one provider's conventions and switching later means a rewrite.

02 WHERE IT LIVES

AI STACK	DELIVERY STAGE
Applications	Design & assess
Delivery & lifecycle	Implement
Models	Enable
Orchestration & runtime	Monitor
Data platform	Iterate
Infrastructure	

03 METHODOLOGY

Boundary → Wire → Observe → Hand over

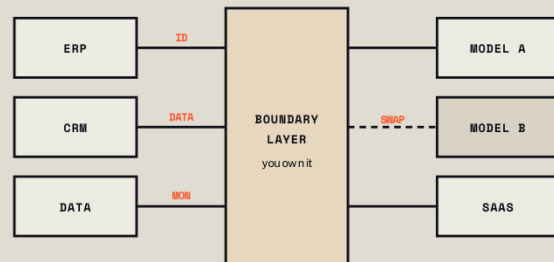
- 1 Boundary layer**
Provider code sits behind an interface you own, so switching is a change, not a rebuild.
- 2 Wire it in**
Identity, data paths and least-privilege access from the first commit.
- 3 Observe**
Cost, latency and failure on one view before go-live, not after the first invoice.
- 4 Hand over**
Your team runs it unaided in a working session before sign-off.

04 HOW WE DO IT · THE 808 REPORT

808 Boundary Map

Your systems on the left, providers on the right, and the boundary layer you own in between. Every crossing is labelled with its identity, data path and monitor.

SAMPLE · FICTIONAL DEMO COMPANY · NOT CLIENT DATA



05 THE ENGAGEMENT

4.1 ENTRY Integration Architecture Review Fixed-fee engagement · 1–2 weeks PLANNED	4.2 ANCHOR ENGAGEMENT Pilot-to-Production Sprint Fixed-fee engagement · 4–8 weeks PLANNED	4.3 ANCHOR ENGAGEMENT Runbook & Handover Pack Deliverable artifact + working session PLANNED
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06 THE OUTCOME

- ☐ One workflow in production, done properly
- ☐ Runbooks written for the team who will operate it
- ☐ An exit path: switch providers without a rewrite

MEASURED BY

Time to switch provider on the boundary, tested

THE TRADE-OFF

One workflow done properly ships later than three pilots left at eighty percent. It is also the one that reaches production.